To: Rotary Club of Traverse City, MI
Date: 9/1/26
RE: Report of Club Finances
From: Mack Beers, Treasurer

Fellow Rotarians:

I am pleased to report that our recently concluded fiscal year was successful financially.

Club Operations:
We had a strong bottom line as a result of the break in our administrator position, lower than expected supplies and travel expense:

Line Item	Below Budget	
Salaries and Wages	$16,036	
Supplies	$ 6,846	
Travel	$ 6,617	(PELS, Large Club, and International convention)

On the income side our meals revenue was lower by $12,427, but this was more than offset by the meals expense being lower by $14,385. Because meals are billed in arrears, and Hagerty bills come in after the fact, this net number can vary by a few thousand around year end. Obviously attendance for those having lunch was below our forecast.

The bottom line for operations was $45,441 income over expenses, against a budgeted amount of $16,466. This was the first time since COVID that we had a budget for a reasonable surplus. We had depleted our reserves during and after COVID as a result of limited fundraising effort and continued charitable activity. Last year was our first attempt at rebuilding that deficit.

Club Charitable Fund:
In 2026 the club established a 501(c)(3) entity to segregate our charitable and outreach activities from the core club operations. We were approved by the IRS and are in the setup stage of this entity. We have transferred the net proceeds of the Black and White fundraiser to the new entity, along with some other designated club funds, to be used for World Community Service, Water Committee, Youth Committee, Good Works committee, Family outreach and Student Exchange.

Club financial Position:
The financial position of the club is best measured by the policy (2010-17) prescribing the Operating Reserve Fund. The policy fundamentally calls for the club to have 100% of it's budgeted expenses for the year, available in cash and equivalents less all current liabilities. The target is 100%, and less than that requires intervention to correct. As of year end our adjusted (removing the Charitable Fund and designated assets transfers) Operating Reserve Fund is 99.95%. I'll round that to 100%, and call it good for time being. We do need to continue to pay attention to it.

Attached are the Statement of Financial Position and Budget vs. Actuals for the Fiscal year. Remember that the Charitable Fund adjustments came after year end. There will also be some minor adjustments prior to the 990 preparation. Please let me know if you have any questions.

Thanks,

Mack

Rotary Club of Traverse City

Statement of Financial Position
As of Jun 30, 2026

	Total
Assets	
Current Assets	
Bank Accounts	
10100 BANK DEPOSITS AND CASH	0.00
10101 Fifth Third Checking	400.00
10102 Nicolet Checking	27,438.06
10103 Chase Credit Card Account	0.00
10105 Nicolet Bank - Interest Account	249,889.33
10107 Cash for meeting guest & 50/50 change	50.00
Total for Bank Accounts	**$277,777.39**
Accounts Receivable	
11100 Member's Current Accounts- Club	8,490.40
11101 Allowance for Doubtful Accounrts	0.00
Total for Accounts Receivable	**$8,490.40**
Other Current Assets	
11200 ACCOUNTS RECEIVABLE - OTHER	$0.00
11201 Misc Accounts Receivable	0.00
11203 Acct. Rec. Rotary Show	0.00
11205 Accounts Receivable Gourmet Dinner	0.00
11207 R. Camps Gourmet Memo Acct. Rec.	0.00
11208 Publicity Grant Advances	0.00
11210 Pledges Receivable	0.00
Total for 11200 ACCOUNTS RECEIVABLE - OTHER	**$0.00**
12100 MISCELLANEOUS ASSETS	
12101 Misc. charges & credits for next billing	0.00
12103 Prepaid Expense	290.68
12105 Prepaid Meeting Expense	1,050.00
Total for 12100 MISCELLANEOUS ASSETS	**$1,340.68**
Undeposited Funds	0.00
Total for Other Current Assets	**$1,340.68**
Total for Current Assets	**$287,608.47**
Fixed Assets	
13000 Furniture & Fixtures	
13101 Furniture & Fixtures	6,794.38
13103 Accumulated Depreciation	-6,794.38
Total for 13000 Furniture & Fixtures	**$0.00**
Total for Fixed Assets	**$0.00**
Total for Assets	**$287,608.47**

Rotary Club of Traverse City

Statement of Financial Position
As of Jun 30, 2026

	Total
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
15000 Acct's Payable	0.00
Total for Accounts Payable	**$0.00**
Other Current Liabilities	
15100 OTHER ACCOUNTS PAYABLE	0.00
16000 OTHER LIABILITIES	
16001 Due to Rotary Camps	228.00
16005 Federal/FICA Withholding	0.00
16006 FSA Flexible Health Spending Account	0.00
16007 Michigan Income Tax W/H	0.00
Total for 16000 OTHER LIABILITIES	**$228.00**
16008 Retirement 401(k)	0.00
17001 Deferred Meal Income	0.00
17011 Deferred Rotary Show Ad income	0.00
18000 DESIGNATED FUNDS	
18001 Reserve for Birthday Fund	5,771.42
18002 Christmas Baskets	0.00
18003 Reserve for JJ Beckett Accessibility Committee	5,837.71
18004 Reserve for Wheels of Hope	0.00
18005 WCS trip funds	0.00
18006 WCS General	421.82
18007 District 50/50 funds	0.00
18008 Friends of the Boardman	-13.09
18009 Emergency Reserve for Current Exchange Students	1,000.00
18011 Good Works Projects	50.00
18013 Wine Appreciation Reserve	435.88
Total for 18000 DESIGNATED FUNDS	**$13,503.74**
18500 Paul Harris Fund Clearing	-25.00
Total for Other Current Liabilities	**$13,706.74**
Total for Current Liabilities	**$13,706.74**
Total for Liabilities	**$13,706.74**
Equity	
Opening Balance Equity	0.00
Fund Balance	181,124.32
Net Revenue	92,777.41
Total for Equity	**$273,901.73**
Total for Liabilities and Equity	**$287,608.47**

Rotary Club of Traverse City

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

July 2025 - June 2026

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
20100 DUES				
20101 Dues - Club	122,641.00	125,600.00	-2,959.00	97.64 %
20103 Dues - International	15,403.00	15,857.00	-454.00	97.14 %
20105 Dues - District 6290	8,835.00	8,949.00	-114.00	98.73 %
Total 20100 DUES	**146,879.00**	**150,406.00**	**-3,527.00**	**97.66 %**
20200 MEALS & MEETINGS	92.00		92.00	
20201 Meals Income	61,287.59	73,715.00	-12,427.41	83.14 %
20203 Holiday Party		5,000.00	-5,000.00	
Total 20200 MEALS & MEETINGS	**61,379.59**	**78,715.00**	**-17,335.41**	**77.98 %**
20800 MISCELLANEOUS INCOME	0.01		0.01	
9501 Interest Income	3,367.49	3,000.00	367.49	112.25 %
Total Income	**$211,626.09**	**$232,121.00**	**$ -20,494.91**	**91.17 %**
GROSS PROFIT	**$211,626.09**	**$232,121.00**	**$ -20,494.91**	**91.17 %**
Expenses				
30001 Presidents Expense	86.80	1,000.00	-913.20	8.68 %
30010 SALARIES AND BENEFITS				
30011 Club Adminstrator	25,269.75	39,000.00	-13,730.25	64.79 %
30012 Health Care benefit	1,350.00	1,800.00	-450.00	75.00 %
30017 Payroll Taxes	2,222.48	4,078.50	-1,856.02	54.49 %
Total 30010 SALARIES AND BENEFITS	**28,842.23**	**44,878.50**	**-16,036.27**	**64.27 %**
30020 Rotary District Dues	8,949.00	8,949.00	0.00	100.00 %
30100 SUPPLIES & EXPENSES	0.00		0.00	
30101 Supplies	1,306.97	2,500.00	-1,193.03	52.28 %
30103 Accounting	9,978.89	9,500.00	478.89	105.04 %
30104 Legal/Professional	4,565.00	4,000.00	565.00	114.13 %
30105 Telephone	1,157.53	900.00	257.53	128.61 %
30111 Service Charges	829.91	900.00	-70.09	92.21 %
30121 Sunshine Committee	25.00	100.00	-75.00	25.00 %
30123 Web Page	1,163.04	1,200.00	-36.96	96.92 %
30125 Membership Edu. and Retention	585.00	2,000.00	-1,415.00	29.25 %
30133 Social Committee		500.00	-500.00	
30134 Rotary Logo Clothing	-50.00		-50.00	
30135 Miscellaneous Expense	20.00		20.00	
30144 Bad Debts	-1,827.83	3,000.00	-4,827.83	-60.93 %
Total 30100 SUPPLIES & EXPENSES	**17,753.51**	**24,600.00**	**-6,846.49**	**72.17 %**
30146 Capital Expenses	1,311.08	1,000.00	311.08	131.11 %
30300 MEETING EXPENSE				
30301 Meal Expense	75,076.07	89,461.00	-14,384.93	83.92 %
30303 Club Guests Meal cost	2,615.65	3,000.00	-384.35	87.19 %
30307 Holiday Party Expense		5,000.00	-5,000.00	
Total 30300 MEETING EXPENSE	**77,691.72**	**97,461.00**	**-19,769.28**	**79.72 %**

Rotary Club of Traverse City

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

July 2025 - June 2026

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
30400 INSURANCE EXPENSES				
30403 Insurance - Workers Comp	251.00	1,900.00	-1,649.00	13.21 %
30407 Insurance - Liability	1,541.00		1,541.00	
Total 30400 INSURANCE EXPENSES	**1,792.00**	**1,900.00**	**-108.00**	**94.32 %**
30500 ROTARY INTERNATIONAL				
30501 Rotary International Dues	16,075.29	15,857.00	218.29	101.38 %
30505 Rotary International Insurance	1,108.25	1,009.51	98.74	109.78 %
Total 30500 ROTARY INTERNATIONAL	**17,183.54**	**16,866.51**	**317.03**	**101.88 %**
30600 CONVENTION & CONFERENCE EXPENSE				
30601 International Convention	6,405.25	10,000.00	-3,594.75	64.05 %
30605 PELS Conference	1,221.20	3,000.00	-1,778.80	40.71 %
30607 Large Club Conference	4,756.54	6,000.00	-1,243.46	79.28 %
Total 30600 CONVENTION & CONFERENCE EXPENSE	**12,382.99**	**19,000.00**	**-6,617.01**	**65.17 %**
Dues & Subscriptions	192.68		192.68	
Total Expenses	**$166,185.55**	**$215,655.01**	**$ -49,469.46**	**77.06 %**
NET OPERATING INCOME	**$45,440.54**	**$16,465.99**	**$28,974.55**	**275.97 %**
Other Income				
20705 Meeting 50/50	2,423.00	2,500.00	-77.00	96.92 %
20803 Happy Bucks	2,028.00	2,000.00	28.00	101.40 %
4000 Fundraising Event	4,250.00		4,250.00	
4001 Rotary Fundraiser - Raffle	750.00		750.00	
4005 Fundraising Event Ticket	30,500.00		30,500.00	
4011 Fundraising Event - Sponsor	27,000.00		27,000.00	
4017 Rotary Fundraiser Raffle Expenses	-15,533.82		-15,533.82	
4019 Donations	15,480.23		15,480.23	
4025 Fundraising Event Food/venue Expense	-17,418.40		-17,418.40	
4123 Miscellaneous - Fundraiser Event	6,195.58		6,195.58	
Total 4000 Fundraising Event	**51,223.59**		**51,223.59**	
5000 ACCESSIBILITY COMMITTEE				
5005 Accessibility Committee Grants	-480.00		-480.00	
Total 5000 ACCESSIBILITY COMMITTEE	**-480.00**		**-480.00**	
6500 CHRISTSMAS BASKETS				
6501 Donation Revenue	11,299.00		11,299.00	
6511 Christmas Basket Expenses	-10,089.00		-10,089.00	
Total 6500 CHRISTSMAS BASKETS	**1,210.00**		**1,210.00**	
7000 COMMUNITY PROJECTS & GRANTS				
7007 Rotary Water Studies, Kids Fishing Day	-3,750.00		-3,750.00	
Total 7000 COMMUNITY PROJECTS & GRANTS	**-3,750.00**		**-3,750.00**	
7100 INTERNATIONAL PROJECTS & GRANTS	3,000.00		3,000.00	
7200 YOUTH PROJECTS & GRANTS				
7203 Student Exchange - expenses	-4,650.00	-2,800.00	-1,850.00	166.07 %
7205 Student Exchange - grants		-600.00	600.00	

Rotary Club of Traverse City

Budget vs. Actuals: Budget_FY26_P&L - FY26 P&L

July 2025 - June 2026

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
7209 Student Exchange - stipend	-2,200.00	-2,640.00	440.00	83.33 %
7217 Student Guests - Exchange	-367.72	-1,500.00	1,132.28	24.51 %
7219 Student Guests - Local	0.00		0.00	
7225 Life Leadership	-300.00		-300.00	
7241 American Leigon Jr. Baseball	-800.00		-800.00	
Total 7200 YOUTH PROJECTS & GRANTS	**-8,317.72**	**-7,540.00**	**-777.72**	**110.31 %**
Total Other Income	**$47,336.87**	**$ -3,040.00**	**$50,376.87**	**-1,557.13 %**
NET OTHER INCOME	**$47,336.87**	**$ -3,040.00**	**$50,376.87**	**-1,557.13 %**
NET INCOME	**$92,777.41**	**$13,425.99**	**$79,351.42**	**691.03 %**